

These Local Sales Conditions apply to all sales of air cargo transportation departing from **Saudi Arabia** including services incidental thereto, by or on behalf of Emirates SkyCargo. These Local Sales Conditions set out the specific booking and operational conditions which apply to Emirates SkyCargo cargo transportation sales in **Saudi Arabia**.

We reserve the right to modify these Local Sales Conditions at any time and without notice we, therefore, advise you to check the latest document regularly for updates and in particular, prior to making any new bookings.

Carriage of Cargo by Emirates SkyCargo is governed by the following:

- (i) **Conditions of Carriage for Cargo and Conditions of Contract as displayed on the back of the Air Waybill can also be found at; <https://www.skycargo.com/conditions-of-carriage/>**
- (ii) **Local Sales Conditions, as applicable by country**

These Local Sales Conditions are governed by and in accordance with the above-mentioned conditions. Except as otherwise stated, in the event of any discrepancies and/or inconsistencies the order of precedence shall be as listed above (i) to (ii).

The Shipper and/or the representing Agent (referred to as "Customer" hereinafter) are deemed to accept the above-mentioned documents in full for all bookings for Carriage of Cargo by Emirates SkyCargo.

A. Rate Applicability

Emirates SkyCargo rates for cargo transportation are based on the booking information provided by Customer, excluding any applicable surcharges, taxes, levies, fees, and other charges (e.g., related to screening, customs, DGR handling, etc.). Rates may be modified in the event of any change in the booking details.

1. Product Code

- 1.1. Rate applied is as per product code captured at the time of booking and may only be modified in the event of any change in product detail prior to delivery of shipment.
- 1.2. After flight departure no change in product will be permitted and rate applied will be based on the booking detail. It is the agent's responsibility to ensure the product code matches the rate applied prior to shipment departure.
- 1.3. All rates are based on the issuance date of the Air Waybill (AWB).

2. Fuel Surcharge

- 2.1. The Emirates SkyCargo rates applicable for each booking are based on the country of and point of sale in **SAR** excluding fuel surcharge.
- 2.2. The calculation of the applicable fuel surcharge will be as per the fuel surcharge mechanism available at <https://www.skycargo.com/shipping-services/fuel-index/>

3. Tariff Notification

- 3.1. Emirates SkyCargo reserves the right to terminate rates on the published tariff sheet with one (1) week's notification.
- 3.2. Emirates SkyCargo also reserves the right to amend, add or subtract surcharges (subject to applicable laws and regulations) on fuel, security, or external cost factors beyond its control and any such changes will be published with seven (7) days' notice.
- 3.3. Weight breakpoints are only applicable for Emirates SkyCargo's net-rates, as specified on the published tariff sheet.

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4. Spot Quotes

- 4.1. A spot quote is a one-time rate offered based on shipment details provided at time of the quote. All spot quotes are valid for seven (7) days only and should be accepted and booked within that period to avail the quote price.
- 4.2. The spot quote reference numbers should be provided at the time of booking to avail the spot quote rate. Capacity on spot-based cargo is subject to availability and approval by Emirates SkyCargo.

5. Charges Collect

- 5.1. The Emirates SkyCargo team at your respective station(s) will specify the applicability of Charges Collect by destination.

6. Other Charges

- 6.1. Applicable surcharges, taxes, duties, fees and other charges are applicable as mentioned in this document (see Annexure 1) or through your local Emirates SkyCargo office. We advise you to consult them regularly in case of changes, and particularly, prior to making a booking.
- 6.2. Ground Handling Agents ("GHA") may apply additional charges not included in the surcharges and other charges specified in this document. Please check with the local Emirates SkyCargo office for details.

B. Booking Conditions

Cargo shipment bookings for Emirates SkyCargo should be made in accordance with the terms of the Local Sales Conditions, either online via www.SkyCargo.com or via other contracted booking portals, or via a direct connection (system-to-system), by email, or by telephone using the contact details of the Emirates SkyCargo customer service office at your respective station(s).

Find your local Emirates SkyCargo office details on <https://www.skycargo.com/contact-us?tab=2>.

C. Large Tonnage Agreement (LTA)

A Large Tonnage Agreement (LTA) is an agreed signed document required for shipments over:

- (i) **Five (5) tonnes or more on a passenger flight**
- (ii) **Ten (10) tonnes or more on a full freighter**

Cancellation charges will be applied as per Emirates SkyCargo's LTA policy mentioned below.

<i>Notice of Cancellation by Customer</i>	<i>Agreed Compensation Payable by Customer</i>
Less than 96 hours but more than 72 hours written notice before the agreed Cut-Off time for the booking	50% of the total charges (including air freight rates and fuel surcharge)
Less than 72 hours but more than 48 hours written notice before the agreed Cut-Off time for the booking	75% of the total charges (including air freight rates and fuel surcharge)
Less than 48 hours written notice before the agreed Cut-Off time for the booking	100% of the total charges (including air freight rates and fuel surcharge)

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D. Cancellation, No-Show and Low-Show Policies

POLICY		NOTICE PERIOD	PENALTY
CANCELLATION	Applies to all existing bookings exceeding 2 tons (chargeable weight), with product code GCR shipments, that are not cancelled before the standard departure time (STD).	For shipments cancelled within 12 to 24 hours before the standard departure time (STD)	50% of the total charges (including air freight rates and surcharges)
		For shipments cancelled in less than 12 hours before the standard departure time (STD)	100% of the total charges (including air freight rates and surcharges)
NO-SHOW	Applies to all existing bookings exceeding 2 tons (chargeable weight), with product code GCR shipments.	For all confirmed bookings not cancelled or rebooked within 12 hours before standard departure time (STD)	100% of the total charges (including air freight rates and surcharges)
		For all shipments not delivered before cut-off time	
LOW-SHOW	Applies to all existing bookings exceeding 2 tons (chargeable weight), with product code GCR shipments. If the chargeable weight is reduced by more than 50%, the customer/agent shall pay emirates a percentage of the total freight charge, on the difference between the booked weight and the delivered chargeable weight. This percentage depends on the notification time.	For less than 24 hours' notice provided before cut-off time/acceptance	50% of the total charges (including air freight rates and surcharges)
		For less than 12 hours' notice provided before cut-off time/acceptance	100% of the total charges (including air freight rates and surcharges)

E. Cut-Off Time

The customer is responsible for tendering the shipment to the carrier as "Ready for Carriage" according to the terms stipulated in Article 3 of the Emirates SkyCargo - General Conditions of Carriage for Cargo.

Shipments departing **Saudi Arabia** must be tendered before the cut-off time indicated below. Cut-off times may vary based on size, product and station in the country of origin.

DAMMAM (DAM)			
Product	Built-up Unit (BUP)	Loose	Additional Information
General Cargo	N/A	STD – 12 hours (720 mins)	-
Priority Cargo	N/A	STD – 3 hours (180 mins)	-
Special Products	N/A	STD – 4 hours (240 mins)	-

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JEDDAH (JED)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	N/A	STD – 12 hours (720 mins)	-
Priority Cargo	N/A	STD – 3 hours (180 mins)	-
Special Products	N/A	STD – 4 hours (240 mins)	-
MEDINA (MED)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	N/A	STD – 12 hours (720 mins)	-
Priority Cargo	N/A	STD – 3 hours (180 mins)	-
Special Products	N/A	STD – 4 hours (240 mins)	-
RIYADH (RUH)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	N/A	STD – 12 hours (720 mins)	-
Priority Cargo	N/A	STD – 3 hours (180 mins)	-
Special Products	N/A	STD – 4 hours (240 mins)	-

RCS and Documentation formalities must be completed prior to the above-mentioned cut-off timings.

F. Export Trucking

Drop-off location Cargo acceptance conditions:

- The acceptance of transport by the carrier or its service provider from a shipper/shipper's agent at drop off location (offline) does not imply that the cargo is ready to uplift.
- Cargo will be uplifted on a booked flight after completing all acceptance, security and safety requirement checks at Carrier's gateway station after unloading of the cargo from the truck.
- Should the acceptance check fail at Carrier's gateway station, the shipper or shipper's agent is responsible to ensure cargo is make ready for acceptance or return it back at their own cost with no liability to Carrier.

G. Pick-up and Drop-off Addresses

<i>COUNTRY</i>	<i>AIRPORT</i>	<i>STATION</i>	<i>TRANSPORT MODE</i>	<i>LOCATION TYPE</i>	<i>LOCATION NAME</i>	<i>REMARKS</i>
SA	DMM	DMM	AIRCRAFT	Pick-up & Drop-off	Saudi Arabian Logistics (SAL), Cargo terminal, King Fahad International Airport - DMM	
SA	JED	JED	AIRCRAFT	Pick-up & Drop-off	Saudi Arabian Logistics (SAL), Cargo terminal, King Abdulaziz International Airport - JED	
SA	MED	MED	AIRCRAFT	Pick-up & Drop-off	Saudi Arabian Logistics (SAL), Cargo terminal, Prince Mohammed Bin Abdulaziz Intl Airport - MED	
SA	RUH	RUH	AIRCRAFT	Pick-up & Drop-off	Saudi Arabian Logistics (SAL), Cargo terminal, King Khalid International Airport - RUH	

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H. Claims and/or Complaints

All claims and/or complaints (including requests to investigate temperature deviations) should preferably be sent through the Emirates SkyCargo customer support portal - <https://www.skycargo.com/feedback-and-complaints/>

I. Invoicing and Payments

Any dispute in the invoice amount should be notified to the carrier immediately or up until 90 days of the invoice date. If the dispute is not raised within this period, the invoice shall be deemed to have been accepted. A CCA can be raised up to a maximum of 12 months from AWB issue date and subjected to a CCA Fee.

A Charges Correction Advice ("CCA") fee of **USD 100** will apply on all CCA's when issued post 90 days (based on invoice date).

Invoice queries should be addressed to your respective station:

DAMMAM (DAM)	skycargodmm@emirates.com
JEDDAH (JED)	skycargojed@emirates.com
MEDINA (MED)	skycargomed@emirates.com
RIYADH (RUH)	skycargoruh@emirates.com

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Annexure 1 - Other Charges Applicable

CODE	DESCRIPTION	ORIGIN	DESTINATION	PRODUCT CODE	SPECIAL HANDLING CODE (SHC)	CURRENCY	CHARGE	CHARGE BY	ADDITIONAL INFORMATION	EFFECTIVE FROM	VALID TILL
AW	AIR WAYBILL/SHIPMENT RECORD PREPARATION FEE	SA	Worldwide	All	All	SAR	25.00	MAWB	Counter AWB	09-Jan-15	31-Dec-99
CB	COMPLETION/PREPARATION OF DOCUMENTS	SA	Worldwide	All	All	SAR	30.00	MAWB	-	01-Jul-22	31-Dec-99
CC	Manual data entry for Customs purposes	SA	Worldwide	All	All	SAR	30.00	HAWB	-	01-Jul-22	31-Dec-99
CD	CUSTOMS/REGULATORY HANDLING AT DESTINATION	SA	Worldwide	All Hard Freight	All	SAR	10.00	HAWB	-	09-Feb-22	31-Dec-99
CG	Electronic processing or transmission of data for Customs purposes	SA	Worldwide	All Hard Freight	All	SAR	10.00	MAWB	-	09-Feb-22	31-Dec-99
DF	NON - STANDARD DISTRIBUTION CHANNEL SERVICE FEE	SA	Worldwide (except Walk-in customers using Counter Stock)	GCR, AXA, AOG, COU, PXS, PXD, PNF, PXF, AXM, AXS, AXT, AXD, VAL, VUN	-	SAR	40.00	MAWB	Charge per AWB applicable within 0-3tons only	01-Jul-25	31-Dec-99
DK	RELEASE ORDER	SA	IN	HUM	HUM	SAR	145.00	MAWB	-	19-May-22	31-Dec-99
		SA	AE	HUM	HUM	SAR	153.00	MAWB	-	01-Oct-24	31-Dec-99
		SA	BRU	HUM	HUM	SAR	495.00	MAWB	-	01-Jan-25	31-Dec-99
		SA	SHA	HUM	HUM	SAR	263.00	MAWB	-	01-Jan-25	31-Dec-99
IN	INSURANCE PREMIUM	SA	EBL	All	All	SAR	0.56	Per Kg (Chg Wt.)	Chargeable Weight - Minimum Excluded	28-Jun-16	31-Dec-99
LA	LIVE ANIMALS RELATED SERVICES	SA	Worldwide	AVI/PET	AVI/PET	SAR	485.00	MAWB	-	03-Mar-23	31-Dec-99
MC	MISCELLANEOUS DUE CARRIER	SA	TRV	All Hard Freight	All	SAR	0.25	Per Kg (Chg Wt.)	-	10-May-22	31-Dec-99
MI	MISCELLANEOUS - DUE LAST CARRIER	SA	DAC	All Hard Freight	All	SAR	0.05	Per Kg (Chg Wt.)	-	10-May-22	31-Dec-99
MV	AVI arriving under PETS passport	SA	BRU	AVI/PET	All	SAR	733.00	MAWB	-	01-Jan-25	31-Dec-99
RA	DANGEROUS GOODS PHYSICAL/DOCUMENTARY INSPECTION	SA	Worldwide	GCR	RBI-RBM-RCL-RCM-RCK-REX-RFG-RFL-RFS-RFW-RGX-RHF-RIS-RJ-RLM-RMD-RNG-ROP-ROX-RPB-RPG-RRW-RRY-RSB-RSC-RXB-RXC-RXD-RXE-RXG-RXS-CAO-ACT	SAR	500.00	MAWB	-	30-Oct-22	31-Dec-99
RC	REFERRAL OF CHARGE	SA	Worldwide	GCR	MUW/RCX/RGX/RXB/RXC/RXD/RXE/RXG/RXS/SWP	SAR	188.00	MAWB	-	15-Sep-22	31-Dec-99
RF	REMIT FOLLOWING COLLECTION FEE	SA	OM	GCR	SWP/MUW/RXS	SAR	640.00	MAWB	-	20-Nov-22	31-Dec-99
		SA	IN (Except MAA)	GCR	SWP/MUW/RXS	SAR	225.00	MAWB	-	07-Oct-24	31-Dec-99
		SA	OM	GCR	RRY/RRE	SAR	490.00	MAWB	-	20-Nov-22	31-Dec-99
		SA	JO	GCR	SWP/MUW/RXS	SAR	212.00	MAWB	-	20-Nov-22	31-Dec-99
		SA	SG	GCR	SWP/MUW	SAR	223	MAWB	-	01-Jul-24	31-Dec-99
TR	TRANSIT HANDLING	SA	Worldwide (except DXB)	AVI	AVI	SAR	708.00	MAWB	-	08-Jun-22	31-Dec-99
VA	VALUABLE HANDLING	SA	Worldwide (except DXB)	PET	PET	SAR	450.00 for first piece + 98.00 for each additional piece	Per PET/Per Cage	-	08-Jun-22	31-Dec-99
		SA	Worldwide	VAL	VAL	SAR	188.00	MAWB	-	06-Jan-22	31-Dec-99
VB	SECURITY(ARMED GUARD.ESCORT) HANDLING	SA	MCT	VAL	VAL	SAR	150.00	MAWB	-	24-Nov-21	31-Dec-99
		SA	TRV	VAL	VAL	SAR	225.00	MAWB	-	07-Oct-24	31-Dec-99
		SA	HYD	VAL	VAL	SAR	225.00	MAWB	-	07-Oct-24	31-Dec-99
		SA	COK	VAL	VAL	SAR	225.00	MAWB	-	07-Oct-24	31-Dec-99
		SA	DEL	VAL	VAL	SAR	225.00	MAWB	-	07-Oct-24	31-Dec-99
		SA	BOM	VAL	VAL	SAR	225.00	MAWB	-	07-Oct-24	31-Dec-99
		SA	BLR	VAL	VAL	SAR	225.00	MAWB	-	07-Oct-24	31-Dec-99
		SA	AMD	VAL	VAL	SAR	225.00	MAWB	-	07-Oct-24	31-Dec-99
		SA	CCU	VAL	VAL	SAR	225.00	MAWB	-	07-Oct-24	31-Dec-99
		SA	KWI	VAL	VAL	SAR	49.00	MAWB	-	20-May-23	31-Dec-99
		SA	LCA	VAL	VAL	SAR	224.00	MAWB	-	20-May-23	31-Dec-99
		SA	EG	VAL	VAL	SAR	376.00	MAWB	-	15-Sep-22	31-Dec-99
		SA	LON	VAL	VAL	SAR	1,125.00	MAWB	-	15-Sep-22	31-Dec-99
		SA	PRG	VAL	VAL	SAR	78.00	MAWB	-	15-Sep-22	31-Dec-99
		SA	BRU	VAL	VAL	SAR	2,104.00	MAWB	-	01-Jan-25	31-Dec-99
		SA	FCO	VAL	VAL	SAR	741.00	MAWB	-	24-Nov-11	31-Dec-99
		SA	IST	VAL	VAL	SAR	469.00	MAWB	-	10-May-22	31-Dec-99
		SA	AMM	VAL	VAL	SAR	188.00	MAWB	-	10-May-22	31-Dec-99
		SA	ATH	VAL	VAL	SAR	126.00	MAWB	-	10-May-22	31-Dec-99
		SA	DE	VAL/VUN	VAL/VUN	SAR	1,263.00	MAWB	-	10-May-22	31-Dec-99
		SA	DE	GCR	RXS/SWP/MUW	SAR	1,263.00	MAWB	-	10-May-22	31-Dec-99
		SA	SG	VAL	VAL	SAR	218.00	MAWB	-	15-Sep-22	31-Dec-99
		SA	MPX	VAL	VAL	SAR	436.00	MAWB	-	24-Nov-21	31-Dec-99
		SA	VCE	VAL	VAL	SAR	231.00	MAWB	-	24-Nov-21	31-Dec-99
		SA	JP	VAL	VAL	SAR	375.00	MAWB	-	01-Jul-25	31-Dec-99
		SA	AU	VAL	VAL	SAR	132.00	MAWB	-	04-Apr-25	31-Dec-99
		SA	HKG	VAL	VAL	SAR	656.00	MAWB	-	15-Nov-25	31-Dec-99