

UNITED STATES OF AMERICA

LOCAL SALES CONDITIONS (LSC) FOR EMIRATES SKYCARGO

Valid from 01 October 2023



These Local Sales Conditions apply to all sales of air cargo transportation departing from **United States of America** including services incidental thereto, by or on behalf of Emirates SkyCargo. These Local Sales Conditions set out the specific booking and operational conditions which apply to Emirates SkyCargo cargo transportation sales in **United States of America**.

We reserve the right to modify these Local Sales Conditions at any time and without notice we therefore, advise you to check the latest document regularly for updates and in particular, prior to making any new bookings.

Carriage of Cargo by Emirates SkyCargo is governed by the following:

- (i) Conditions of Carriage for Cargo and Conditions of Contract as displayed on the back of the Air Waybill can also be found at: <https://www.skycargo.com/conditions-of-carriage/>
- (ii) Local Sales Conditions, as applicable by country

These Local Sales Conditions are governed by and in accordance with the above mentioned conditions. Except as otherwise stated, in the event of any discrepancies and/or inconsistencies the order of precedence shall be as listed above (i) to (ii).

The Shipper and/or the representing Agent (referred to as “Customer” hereinafter) are deemed to accept the above mentioned documents in full for all bookings for Carriage of Cargo by Emirates SkyCargo.

Rate Applicability

Emirates SkyCargo rates for cargo transportation are based on the booking information provided by Customer, excluding any applicable surcharges, taxes, levies, fees, and other charges (e.g., related to screening, customs, DGR handling, etc.). Rates may be modified in the event of any change in the booking details. All rates are based on the issuance date of the Air Waybill (AWB).

The Emirates SkyCargo rates applicable for each booking are based on the country of and point of sale in **USD** excluding fuel surcharge. The calculation of the applicable fuel surcharge will be as per the fuel surcharge mechanism available at <https://www.skycargo.com/shipping-services/fuel-index/>

Emirates SkyCargo reserves the right to terminate rates on the published tariff sheet with one (1) week’s notification. Emirates SkyCargo also reserves the right to amend, add or subtract surcharges (subject to applicable laws and regulations) on fuel, security, or external cost factors beyond its control and any such changes will be published with seven (7) days’ notice.

Weight breakpoints are only applicable for Emirates SkyCargo’s net-rates, as specified on the published tariff sheet.

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1. Spot Quotes

A spot quote is a one-time rate offered based on shipment details provided at time of the quote. All spot quotes are valid for seven (7) days only and should be accepted and booked within that period to avail the quote price.

The spot quote reference numbers should be provided at the time of booking to avail the spot quote rate. Capacity on spot-based cargo is subject to availability and approval by Emirates SkyCargo.

2. Charges Collect

The Emirates SkyCargo team at your respective station(s) will specify the applicability of Charges Collect by destination.

3. Other Charges

Applicable surcharges, taxes, duties, fees and other charges are applicable as mentioned in this document (see Annexure 1) or through your local Emirates SkyCargo office. We advise you to consult them regularly in case of changes, and particularly, prior to making a booking.

Ground Handling Agents ("GHA") may apply additional charges not included in the surcharges and other charges specified in this document. Please check with the local Emirates SkyCargo office for details.

4. Booking Conditions

Cargo shipment bookings for Emirates SkyCargo should be made in accordance with the terms of the Local Sales Conditions, either online via www.SkyCargo.com or via other contracted booking portals, or via a direct connection (system-to-system), by email, or by telephone using the contact details of the Emirates SkyCargo customer service office at your respective station(s).

Find your local Emirates SkyCargo office details on <https://www.skycargo.com/contact-us?tab=2>.

5. LTA, Low-Show and No-Show Policy

5.1. LTA

A Large Tonnage Agreement (LTA) is an agreed signed document required for shipments over:

- (i) Five (5) tonnes or more on a passenger flight
- (ii) Ten (10) tonnes or more on a full freighter

Cancellation, No-Show, and Low-Show charges will be applied as per Emirates SkyCargo's LTA policy.

<i>Notice of Cancellation by Customer</i>	<i>Agreed Compensation Payable by Customer</i>
Less than 96 hours but more than 72 hours written notice before the agreed Cut-Off time for the booking	50% of the total charges (including air freight rates and any other charges)
Less than 72 hours but more than 48 hours written notice before the agreed Cut-Off time for the booking	75% of the total charges (including air freight rates and any other charges)
Less than 48 hours written notice before the agreed Cut-Off time for the booking	100% of the total charges (including air freight rates and any other charges)

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5.2. Low-Show Policy

A Low-Show is where the chargeable weight on the booking is reduced by more than **one (1) tonne** without giving a notice of at least **forty-eight (48)** hours (or 2 working days) before departure. The tonnage reduction is the difference between the tendered chargeable weight and the chargeable weight of the last booking confirmation. In this instance, Emirates SkyCargo will charge **50%** of the tonnage reduction at the booked rate on freight amount as per booked product.

5.3. No-Show Policy

A No-Show is a booking that is not cancelled or rebooked at least **forty-eight (48)** hours (or 2 working days) before departure, or which is delivered after the cut-off time. Any cancellation of a confirmed booking will result in a **100%** cancellation penalty. In case of a No-Show, the AWB will be frozen and cannot be reused. The applicable No-Show fee will be charged to the AWB used for the booking on freight amount as per booked product.

6. Cut-Off Time

The customer is responsible for tendering the shipment to the carrier as "Ready for Carriage" according to the terms stipulated in Article 3 of the Emirates SkyCargo - General Conditions of Carriage for Cargo.

Shipments departing **United States of America** must be tendered before the cut-off time indicated below. Cut-off times may vary based on size, product and station in the country of origin.

ATLANTA (ATL)			
MONDAYS			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
All Products	05:00 PM	05:00 PM	-
TUESDAYS TO FRIDAYS			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
All Products	06:00 PM	06:00 PM	-
SATURDAYS			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
All Products	02:00 PM	02:00 PM	-
BOSTON (BOS)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	05:00 PM	06:00 PM	-
Priority Cargo	05:00 PM	06:00 PM	-
Special Products	05:00 PM	06:00 PM	-

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CHICAGO (ORD)			
<i>All Flights</i>			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo (PAX)	02:00 PM	12:00 PM	-
Priority Cargo (PAX)	02:00 PM	01:00 PM	-
<i>EK9990 (MONDAY)</i>			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
All Products	04:00 PM	01:00 PM	-
<i>EK9917 (TUESDAY)</i>			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
All Products	04:00 PM	02:00 PM	Day Prior (Monday)
<i>EK9394 (WEDNESDAY)</i>			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
All Products	08:00 PM	08:00 PM	Day Prior (Tuesday)
<i>EK9988 (THURSDAY)</i>			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
All Products	04:00 PM	02:00 PM	Day Prior (Wednesday)
<i>EK9394 (SUNDAY)</i>			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
All Products	05:00 PM	03:00 PM	Day Prior (Saturday)

COLUMBUS (LCK)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	11:00 AM	11:00 AM	-
Priority Cargo	12:00 AM	12:00 AM	-
Special Products	12:00 AM	12:00 AM	-

DALLAS (DFW)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	10:00 PM	10:00 PM	Day prior to departure
Priority Cargo	10:00 PM	10:00 PM	Day prior to departure
Special Products	10:00 PM	10:00 PM	Day prior to departure

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HOUSTON (IAH)			
<i>EK212 (Daily)</i>			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo (PAX – A380)	12:00 PM	12:00 PM	Day of flight
Priority Cargo (AXA/AOG) (PAX – A380)	01:00 PM	01:00 PM	Day of flight
Special Products (DG) (PAX – A380)	11:00 AM	11:00 AM	Day of flight
<i>EK9394 (WEDNESDAY)</i>			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo (B747-400F)	07:00 PM	07:00 PM	Day Prior (Tuesdays)
Special Products (DG) (B747-400F)	06:00 PM	06:00 PM	Day Prior (Tuesdays)
<i>EK212 (FRIDAY)</i>			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo (B777F)	07:00 PM	12:00 PM	Day Prior (Thursdays)
Special Products (DG) (B777F)	06:00 PM	01:00 PM	Day Prior (Thursdays)

LOS ANGELES (LAX)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	12:00 PM	11:00 AM	-
Priority Cargo	12:00 PM	12:00 PM	-
Special Products	12:00 PM	11:00 AM	-

MIAMI (MIA)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	180 mins	480 mins	-
Priority Cargo	180 mins	420 mins	-
Special Products	180 mins	480 mins	-

NEWARK (EWR)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	05:00 PM	04:00 PM	-
Priority Cargo	06:00 PM	05:00 PM	-
Special Products	06:00 PM	05:00 PM	-

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NEW YORK (JFK)			
<i>for all PM Departures</i>			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	06:00 PM	05:00 PM	Cut-Off may vary for large / volumetric loads
Special Products	07:00 PM	06:00 PM	Cut-Off may vary for large / volumetric loads
<i>for all AM Departures</i>			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	10:00 PM	08:00 AM	up to 200 Kg
Special Products	10:00 PM	08:00 AM	up to 200 Kg

ORLANDO (MCO)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	02:00 PM	02:00 PM	-
Priority Cargo	03:00 PM	03:00 PM	-
Special Products (AOG/AVI/HUM)	04:00 PM	04:00 PM	-

SAN FRANCISCO (SFO)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	01:10 PM	12:00 PM	-
Priority Cargo	01:10 PM	12:30 PM	-
Special Products	01:10 PM	12:30 PM	-

SEATTLE (SEA)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	240 mins	300 mins	-
Priority Cargo	240 mins	240 mins	-
Special Products	240 mins	240 mins	-

WASHINGTON (IAD)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	07:00 AM	06:00 PM	-
Priority Cargo	07:00 AM	07:30 AM	-
Special Products	07:00 AM	06:00 PM	-

7. Export Trucking

Drop-off location Cargo acceptance conditions

- The acceptance of transport by the carrier or its service provider from a shipper/shipper's agent at drop off location (offline) does not imply that the cargo is ready to uplift.
- Cargo will be uplifted on a booked flight after completing all acceptance, security and safety requirement checks at Carrier's gateway station after unloading of the cargo from the truck.
- Should the acceptance check fail at Carrier's gateway station, the shipper or shipper's agent is responsible to ensure cargo is make ready for acceptance or return it back at their own cost with no liability to Carrier.

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8. Claims and/or Complaints

All claims and/or complaints (including requests to investigate temperature deviations) should preferably be sent through the Emirates SkyCargo customer support portal - <https://www.skycargo.com/feedback-and-complaints/>

9. Invoicing and Payments

Any dispute in the invoice amount should be notified to the carrier immediately or up until 90 days of the invoice date. If the dispute is not raised within this period, the invoice shall be deemed to have been accepted. A CCA can be raised up to a maximum of 12 months from AWB issue date and subjected to a CCA Fee.

A Charges Correction Advice (“CCA”) fee of **USD 100** will apply on all CCA’s when issued post 90 days (based on invoice date).

Invoice queries should be addressed to your respective station:

ATLANTA (ATL)	atlres@emirates.com
BOSTON (BOS)	skycargobos@emirates.com
CHICAGO (ORD)	Ordres@emirates.com
DALLAS (DFW)	Ekdfwsales@emirates.com
NEWARK (EWR)	jfkres@emirates.com
WASHINGTON (IAD)	IADRES@emirates.com
TEXAS (IAH)	skycargoiah@emirates.com
NEW YORK (JFK)	jfkres@emirates.com
LOS ANGELES (LAX)	laxres@emirates.com
COLUMBUS (LCK)	skycargolck@emirates.com
ORLANDO (MCO)	Skycargomcores@emirates.com
MIAMI (MIA)	skycargomiasales@emirates.com
SEATTLE (SEA)	Skycargosea@emirates.com
SAN FRANCISCO (SFO)	Skycargosfo@emirates.com

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Annexure 1 - Other Charges Applicable

CODE	DESCRIPTION	ORIGIN	DESTINATION	PRODUCT CODE	SPECIAL HANDLING CODE (SHC)	CURRENCY	CHARGE	CHARGE BY	ADDITIONAL INFORMATION	EFFECTIVE FROM	VALID TILL
AW	Air Waybill Shipment Record Preparation Fee	US	World Wide	-	-	USD	50.00	Per MAWB	filed for Customer: EMIRAUS-EMI99US-EMI77US-EMI88US-EKSEASUS-EKORLUS-EKOORDUS-EKMIAUS-EKIADUS-EKDFWUS-EKBOSUS-EKATLUS.	07-Nov-22	31-Dec-99
CB	MAWB Manual Data Entry	US	World Wide	-	-	USD	7.50	Per MAWB	-	01-Jul-22	31-Dec-99
CC	HAWB Manual Data Entry	US	World Wide	-	-	USD	7.50	Per HAWB	-	01-Jul-22	31-Dec-99
CD	HAWB Electronic Transmission	US	World Wide	-	-	USD	2.50	Per HAWB	-	09-Feb-22	31-Dec-99
CG	MAWB Electronic Transmission	US	World Wide	-	-	USD	2.50	Per MAWB	-	09-Feb-22	31-Dec-99
DK	India HUM Release Order	US	IN	GCR (Emirates AirFreight)	HUM	USD	39.00	Per MAWB	-	10-May-22	31-Dec-99
IN	Erbil Insurance	US	EBL	-	-	USD	0.15	Per Kg	-	23-Jun-16	31-Dec-99
MC	Additional trucking charge from Airport to Cargo Terminal at destination	US	TRV	-	-	USD	0.06	Per Kg	-	10-May-22	31-Dec-99
MI	Dhaka Royalty	US	DAC	-	-	USD	0.01	Per Kg	-	21-Oct-16	31-Dec-99
MV	PET Arriving into NZ Under Pet Passport - a fee of USD 185 Per Airway Bill will be applicable	US	NZ	PET	-	USD	185.00	Per MAWB	-	10-May-22	30-Sep-23
RA	Dangerous Goods Physical/Documentary Inspection.	US	World Wide	-	CAO-RCL-RCM-RCX-REX-RFG-RFL-RFS-RFW-RGX-RIS-RLI-RLM-RMD-RNG-ROP-ROX-RPB-RPG-RRW-RRY-RSB-RSC-RXB-RXC-RXD-RXE-RXG-RXS	USD	75.00	Per Unique UN/ID No.	-	30-Jun-22	31-Dec-99
RC	Refferral of Charge	US	World Wide	-	RGX/RCX/RXC/RXD/RXB/RXE/RXG/RXS/SWP/MUW	USD	50.00	Per MAWB	-	15-Sep-22	31-Dec-99
RF	Remit Following Collection Fee - Saudi Arabia	US	SA	-	DIP/RBM/RCM/RCX/RFG/RFL/RFS/RFW/RGX/RIS/RLI/RLM/RMD/RNG/ROP/ROX/RPB/RPG/RRW/RRY/RSC/RXB/RXC/RXD/RXE/RXG/RXS	USD	45.00	Per MAWB	-	01-Dec-22	31-Dec-99
	Remit Following Collection Fee - Saudi Arabia	US	SA	VAL	-	USD	45.00	Per MAWB	-	01-Dec-22	31-Dec-99
	Remit Following Collection Fee - Oman Government Approval	US	OM	-	SWP/MUW/RXS	USD	170.00	Per MAWB	-	20-Nov-22	31-Dec-99
	Remit Following Collection Fee - Oman Government Approval	US	OM	-	RRY/RRE	USD	130.00	Per MAWB	-	20-Nov-22	31-Dec-99
	Remit Following Collection Fee - Jordan	US	JO	-	SWP/MUW/RXS	USD	56.00	Per MAWB	-	20-Nov-22	31-Dec-99

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(Continued) Annexure 1 - Other Charges Applicable

CODE	DESCRIPTION	ORIGIN	DESTINATION	PRODUCT CODE	SPECIAL HANDLING CODE (SHC)	CURRENCY	CHARGE	CHARGE BY	ADDITIONAL INFORMATION	EFFECTIVE FROM	VALID TILL
TR	Transit Handling	US	DXB	PET & AVI	-	USD	0.00	Per MAWB	N/A for DXB terminating shipments	10-May-22	31-Dec-99
		US	WW	PETS : Cats & Dogs	-	USD	Minimum \$120 for one piece. \$26 for additional piece.	Per Piece	-	01-Jun-22	31-Dec-99
		US	AMS	PET & AVI	-	USD	0.00	Per MAWB	Routing :ORD/AMS ; N/A for DXB terminating shipments.	25-Feb-23	31-Dec-99
		US	FRA	PET & AVI	-	USD	0.00	Per MAWB	Routing :LAX-FRA ; N/A for DXB terminating shipments.	25-Feb-23	31-Dec-99
		US	FRA	PET & AVI	-	USD	0.00	Per MAWB	Routing :IAH-FRA ; N/A for DXB terminating shipments.	25-Feb-23	31-Dec-99
		US	WW	AVI	-	USD	189.00	PER MAWB	-	22-May-22	31-Dec-99
		US	MXP	PET & AVI	-	USD	0.00	Per MAWB	Routing :JFK-MXP ; N/A for DXB terminating shipments.	24-Feb-23	31-Dec-99
		US	BRU	PET & AVI	-	USD	0.00	Per MAWB	Routing :ORD-BRU ; N/A for DXB terminating shipments.	25-Feb-23	31-Dec-99
VB	Destination Valuable Handling Charges	US	MCT	VAL	-	USD	40.00	Per MAWB	-	15-Sep-22	31-Dec-99
		US	TRV	VAL	-	USD	55.00	Per MAWB	-	15-Sep-22	31-Dec-99
		US	BLR	VAL	-	USD	55.00	Per MAWB	-	15-Sep-22	31-Dec-99
		US	COK	VAL	-	USD	55.00	Per MAWB	-	15-Sep-22	31-Dec-99
		US	CCU	VAL	-	USD	55.00	Per MAWB	-	15-Sep-22	31-Dec-99
		US	IST	VAL	-	USD	125.00	Per MAWB	-	10-May-22	31-Dec-99
		US	AMM	VAL	-	USD	50.00	Per MAWB	-	10-May-22	31-Dec-99
		US	ATH	VAL	-	USD	34.00	Per MAWB	-	10-May-22	31-Dec-99
		US	DE	VAL	-	USD	337.00	Per MAWB	FRA - Import Charges applicable for Product VAL and VUN and SHC - RXS / MUW / SWP	10-May-22	31-Dec-99
		US	BRU	VAL	-	USD	530.00	Per MAWB	-	01-Nov-21	31-Dec-99
		US	FCO	VAL	-	USD	199.00	Per MAWB	-	01-Nov-21	31-Dec-99
		US	MXP	VAL	-	USD	117.00	Per MAWB	-	01-Nov-21	31-Dec-99
		US	EG	VAL	-	USD	100.00	Per MAWB	-	15-Sep-22	31-Dec-99
		US	SG	VAL	-	USD	58.00	Per MAWB	-	15-Sep-22	31-Dec-99
		US	SA	VAL	-	USD	133.00	Per MAWB	-	15-Sep-22	31-Dec-99
		US	LON (LHR/LGW/STN)	VAL	-	USD	262.00	Per MAWB	-	15-Sep-22	31-Dec-99
US	PRG	VAL	-	USD	21.00	Per MAWB	-	15-Sep-22	31-Dec-99		
US	KWI	VAL	-	USD	13.00	Per MAWB	-	01-Jul-23	31-Dec-99		
US	LCA	VAL	-	USD	60.00	Per MAWB	-	01-Jul-23	31-Dec-99		
XB	Screening Charges	US	World Wide	-	-	USD	0.10	Per Kg	No Screening Charges for BUP and CCSF shipments	07-Nov-22	31-Dec-99