

These Local Sales Conditions apply to all sales of air cargo transportation departing from **Pakistan** including services incidental thereto, by or on behalf of Emirates SkyCargo. These Local Sales Conditions set out the specific booking and operational conditions which apply to Emirates SkyCargo cargo transportation sales in **Pakistan**.

We reserve the right to modify these Local Sales Conditions at any time and without notice we therefore, advise you to check the latest document regularly for updates and in particular, prior to making any new bookings.

Carriage of Cargo by Emirates SkyCargo is governed by the following:

- (i) Conditions of Carriage for Cargo and Conditions of Contract as displayed on the back of the Air Waybill can also be found at; <https://www.skycargo.com/conditions-of-carriage/>
- (ii) Local Sales Conditions, as applicable by country

These Local Sales Conditions are governed by and in accordance with the above-mentioned conditions. Except as otherwise stated, in the event of any discrepancies and/or inconsistencies the order of precedence shall be as listed above (i) to (ii).

The Shipper and/or the representing Agent (referred to as "Customer" hereinafter) are deemed to accept the above-mentioned documents in full for all bookings for Carriage of Cargo by Emirates SkyCargo.

Rate Applicability

Emirates SkyCargo rates for cargo transportation are based on the booking information provided by Customer, excluding any applicable surcharges, taxes, levies, fees, and other charges (e.g., related to screening, customs, DGR handling, etc.). Rates may be modified in the event of any change in the booking details. All rates are based on the issuance date of the Air Waybill (AWB).

The Emirates SkyCargo rates applicable for each booking are based on the country of and point of sale in **USD** excluding fuel surcharge. The calculation of the applicable fuel surcharge will be as per the fuel surcharge mechanism available at <https://www.skycargo.com/shipping-services/fuel-index/>

Emirates SkyCargo reserves the right to terminate rates on the published tariff sheet with two (2) weeks' notification. Emirates SkyCargo also reserves the right to amend, add or subtract surcharges (subject to applicable laws and regulations) on fuel, security, or external cost factors beyond its control and any such changes will be published with seven (7) days' notice.

Weight breakpoints are only applicable for Emirates SkyCargo's net-rates, as specified on the published tariff sheet.

1. Spot Quotes

A spot quote is a one-time rate offered based on shipment details provided at time of the quote. All spot quotes are valid for seven (7) days only and should be accepted and booked within that period to avail the quote price.

The spot quote reference numbers should be provided at the time of booking to avail the spot quote rate. Capacity on spot-based cargo is subject to availability and approval by Emirates SkyCargo.

2. Charges Collect

The Emirates SkyCargo team at your respective station(s) will specify the applicability of Charges Collect by destination.

3. Other Charges

Applicable surcharges, taxes, duties, fees and other charges are applicable as mentioned in this document (see Annexure 1) or through your local Emirates SkyCargo office. We advise you to consult them regularly in case of changes, and particularly, prior to making a booking.

Ground Handling Agents ("GHA") may apply additional charges not included in the surcharges and other charges specified in this document. Please check with the local Emirates SkyCargo office for details.

4. Booking Conditions

Cargo shipment bookings for Emirates SkyCargo should be made in accordance with the terms of the Local Sales Conditions, either online via www.SkyCargo.com or via other contracted booking portals, or via a direct connection (system-to-system), by email, or by telephone using the contact details of the Emirates SkyCargo customer service office at your respective station(s).

Find your local Emirates SkyCargo office details on <https://www.skycargo.com/contact-us?tab=2>.

5. LTA, Low-Show and No-Show Policy

5.1. LTA

A Large Tonnage Agreement (LTA) is an agreed signed document required for shipments over:

- (i) Five (5) tonnes or more on a passenger flight
- (ii) Ten (10) tonnes or more on a full freighter

Cancellation, No-Show, and Low-Show charges will be applied as per Emirates SkyCargo's LTA policy.

<i>Notice of Cancellation by Customer</i>	<i>Agreed Compensation Payable by Customer</i>
Less than 96 hours but more than 72 hours written notice before the agreed Cut-Off time for the booking	50% of the total charges (including air freight rates and any other charges)
Less than 72 hours but more than 48 hours written notice before the agreed Cut-Off time for the booking	75% of the total charges (including air freight rates and any other charges)
Less than 48 hours written notice before the agreed Cut-Off time for the booking	100% of the total charges (including air freight rates and any other charges)

5.2. Low-Show Policy

A Low-Show is where the chargeable weight on the booking is reduced by more than **one (1) tonne** without giving a notice of at least **forty-eight (48)** hours (or 2 working days) before departure. The tonnage reduction is the difference between the tendered chargeable weight and the chargeable weight of the last booking confirmation. In this instance, Emirates SkyCargo will charge **50%** of the tonnage reduction at the booked rate on freight amount as per booked product.

5.3. No-Show Policy

A No-Show is a booking that is not cancelled or rebooked at least **forty-eight (48)** hours (or 2 working days) before departure, or which is delivered after the cut-off time. Any cancellation of a confirmed booking will result in a **100%** cancellation penalty. In case of a No-Show, the AWB will be frozen and cannot be reused. The applicable No-Show fee will be charged to the AWB used for the booking on freight amount as per booked product.

6. Cut-Off Time

The customer is responsible for tendering the shipment to the carrier as “Ready for Carriage” according to the terms stipulated in Article 3 of the Emirates SkyCargo - General Conditions of Carriage for Cargo.

Shipments departing **Pakistan** must be tendered before the cut-off time indicated below. Cut-off times may vary based on size, product, and station in the country of origin.

ISLAMABAD (ISB)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	N/A	STD – 12 hours (720 mins)	-
Priority Cargo	**N/A	*STD – 12 hours (720 mins)	*4/240 if AXA is more than 100KGs ** 2.5/150 CARGO ULDS/BULK READY FOR PICK UP
Special Products	N/A	STD – 4 hours (240 mins)	-
KARACHI (KHI)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	N/A	STD – 12 hours (720 mins)	-
Priority Cargo	**N/A	*STD – 12 hours (720 mins)	*4/240 if AXA is more than 100KGs ** 2.5/150 CARGO ULDS/BULK READY FOR PICK UP
Special Products	N/A	STD – 4 hours (240 mins)	-
LAHORE (LHE)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	N/A	STD – 12 hours (720 mins)	-
Priority Cargo	**N/A	*STD – 12 hours (720 mins)	*4/240 if AXA is more than 100KGs ** 2.5/150 CARGO ULDS/BULK READY FOR PICK UP
Special Products	N/A	STD – 4 hours (240 mins)	-

PESHAWAR (PEW)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	N/A	STD – 12 hours (720 mins)	Subject to customs clearance and documentation handover at least 12 hours before the flight departure to meet 12 hours security cooling period in warehouse after scanning.
Priority Cargo	N/A	STD – 12 hours (720 mins)	
Special Products	N/A	STD – 4 hours (240 mins)	
SIALKOT (SKT)			
<i>Product</i>	<i>Built-up Unit (BUP)</i>	<i>Loose</i>	<i>Additional Information</i>
General Cargo	N/A	STD – 12 hours (720 mins)	Subject to customs clearance and documentation handover at least 12 hours before the flight departure to meet 12 hours security cooling period in warehouse after scanning.
Priority Cargo	N/A	STD – 12 hours (720 mins)	
Special Products	N/A	STD – 4 hours (240 mins)	

RCS and Documentation formalities must be completed prior to the above-mentioned cut-off timings.

7. Export Trucking

Drop-off location Cargo acceptance conditions

- The acceptance of transport by the carrier or its service provider from a shipper/shipper's agent at drop off location (offline) does not imply that the cargo is ready to uplift.
- Cargo will be uplifted on a booked flight after completing all acceptance, security and safety requirement checks at Carrier's gateway station after unloading of the cargo from the truck.
- Should the acceptance check fail at Carrier's gateway station, the shipper or shipper's agent is responsible to ensure cargo is make ready for acceptance or return it back at their own cost with no liability to Carrier.

8. Claims and/or Complaints

All claims and/or complaints (including requests to investigate temperature deviations) should preferably be sent through the Emirates SkyCargo customer support portal - <https://www.skycargo.com/feedback-and-complaints/>

9. Invoicing and Payments

Any dispute in the invoice amount should be notified to the carrier immediately or up until 90 days of the invoice date. If the dispute is not raised within this period, the invoice shall be deemed to have been accepted. A CCA can be raised up to a maximum of 12 months from AWB issue date and subjected to a CCA Fee.

A Charges Correction Advice (“CCA”) fee of **USD 10** will apply on all CCA's when issued post 90 days (based on invoice date).

Invoice queries should be addressed to:

ISLAMABAD [ISB]	skycargoisb@emirates.com
KARACHI [KHI]	skycargokhi@emirates.com
LAHORE [LHE]	skycargolhe@emirates.com
PESHAWAR [PEW]	skycargopew@emirates.com
SIALKOT [SKT]	skycargoskt@emirates.com

PAKISTAN

LOCAL SALES CONDITIONS (LSC) FOR EMIRATES SKYCARGO

Valid from 01 October 2023



Annexure 1 - Other Charges Applicable

CODE	DESCRIPTION	ORIGIN	DESTINATION	PRODUCT CODE	SPECIAL HANDLING CODE (SHC)	CURRENCY	CHARGE	CHARGE BY	ADDITIONAL INFORMATION	EFFECTIVE FROM	VALID TILL
CB	MAWB MANUAL DATA TRANSMISSION	PK	World Wide	ALL	ALL	USD	7.50	MAWB	-	01-Jul-22	31-Dec-99
CC	HAWB MANUAL DATA TRANSMISSION	PK	World Wide	ALL	ALL	USD	7.50	HAWB	-	01-Jul-22	31-Dec-99
CD	HAWB ELECTRONIC DATA TRANSMISSION	PK	World Wide	ALL HARD FREIGHT	ALL	USD	2.50	HAWB	-	01-Jul-22	31-Dec-99
CG	MAWB ELECTRONIC DATA TRANSMISSION	PK	World Wide	ALL HARD FREIGHT	ALL	USD	2.50	MAWB	-	01-Jul-22	31-Dec-99
DB	CHARGES COLLECT FEE	PK	World Wide	ALL	ALL	USD	20.00	MAWB	Applies to MOP : CC	16-Oct-19	31-Dec-99
DH	AIRWAYBILL AMENDMENT FEE	PK	World Wide	ALL	ALL	USD	10.00	MAWB	-	-	31-Dec-99
DK	RELEASE ORDER - HUM TO INDIA	PK	IN	GCR	HUM	USD	39.00	MAWB	-	10-May-22	31-Dec-99
GT	CIVIL AVIATION CHARGE	PK	World Wide	ALL	ALL	USD	0.01	Per Kg (Chg Wt)	-	21-Nov-19	31-Dec-99
IN	INSURANCE PREMIUM	PK	EBL	ALL	ALL	USD	0.15	Per Kg (Chg Wt)	-	16-Oct-19	31-Dec-99
LA	AVI HANDLING	PK	World Wide	PET	PET	USD	115.00	MAWB	-	10-Oct-20	31-Dec-99
MC	INTER TERMINAL FEE FOR TRV DESTINED SHIPMENT EXCEPT COU	PK	TRV	ALL	ALL	USD	0.06	Per Kg (Chg Wt)	-	24-Jan-23	31-Dec-99
MI	MISCELLANEOUS -DAC Royalty Charges	PK	DAC	ALL	ALL	USD	0.01	Per Kg (Chg Wt)	-	16-Oct-19	31-Dec-99
MT	TG TRANSIT VAL LOADING/UNLOADING	PK	World Wide Except DXB	VAL	VAL	USD	78.00	MAWB	-	24-Jan-22	31-Dec-99
RA	DANGEROUS GOODS PHYSICAL/DOCUMENTARY INSPECTION	PK	World Wide	GCR	CAO,REQ,RHF,REX,RCX,RGX,RXB,RXC,RXD,RXE,RXG,RFG,RNG,RPG,RFL,RSC,RFW,ROX,ROP,RPB,RIS,RRW,RRY,RCM,RMD,RSB,RLI,RLM,MAG,RCI,RDS,RXS	USD	80.00	MAWB	-	24-Jan-22	31-Dec-99
RC	REFERRAL CHARGE FOR MIL/MUW/SWP/DG CLASS 1	PK	World Wide	GCR	RGX,RCX,RXS,RXG,RXE,RXD,RXC,RXB,SWP,MUW	USD	50.00	MAWB	-	15-Sep-22	31-Dec-99
RF	REMIT FOLLOWING COLLECTION FEE	PK	SA	GCR/VAL	RMB,RCM,RCX,RFG,RFL,RFS,RFW,RGX,RIS,RLI,RLM,RMD,RNG,ROP,ROX,RPB,RPG,RRW,RRY,RSC,RXB,RXC,RXD,RXE,RXG,RXS,VAL & DIP	USD	45.00	MAWB	-	01-Dec-22	31-Dec-99
		PK	OM	GCR	SWP/MUW/RXS	USD	170.00	MAWB	-	20-Nov-22	31-Dec-99
		PK	OM	GCR	RRE/RRY	USD	130.00	MAWB	-	20-Nov-22	31-Dec-99
		PK	JO	GCR	SWP/MUW/RXS	USD	56.00	MAWB	-	20-Nov-22	31-Dec-99
SC	SCANNING	PK	World Wide	ALL	ALL	USD	0.02	Per Kg (Chg Wt)	-	15-Oct-20	31-Dec-99
TR	TRANSIT HANDLING - PET	PK	World Wide except DXB	PET	AVI	USD	120.00	Per Crate	USD 120 for first crate and USD 26 for each additional crate.	08-Jun-22	31-Dec-99
	TRANSIT HANDLING - NON PET	PK	World Wide except DXB	AVI	AVI	USD	189.00	MAWB	Excluded commodity codes: 1024,1026,1054,1059,1091,1093,E0004,E0005,E0006,E0012	21-May-22	31-Dec-99

PAKISTAN

LOCAL SALES CONDITIONS (LSC) FOR EMIRATES SKYCARGO

Valid from 01 October 2023



(Continued) Annexure 1 - Other Charges Applicable

CODE	DESCRIPTION	ORIGIN	DESTINATION	PRODUCT CODE	SPECIAL HANDLING CODE (SHC)	CURRENCY	CHARGE	CHARGE BY	ADDITIONAL INFORMATION	EFFECTIVE FROM	VALID TILL
VA	VAL HANDLING	PK	World Wide	VAL	VAL	USD	78.00	MAWB	-	24-Jan-22	31-Dec-99
VB	SECURITY(ARMED GUARD.ESCORT) HANDLING	PK	FCO	VAL	VAL	USD	199.00	MAWB	-	24-Jan-22	31-Dec-99
		PK	MXP	VAL	VAL	USD	117.00	MAWB	-	24-Jan-22	31-Dec-99
		PK	BRU	VAL	VAL	USD	530.00	MAWB	-	24-Jan-22	31-Dec-99
		PK	LON	VAL	VAL	USD	262.00	MAWB	-	15-Sep-22	31-Dec-99
		PK	PRG	VAL	VAL	USD	21.00	MAWB	-	15-Sep-22	31-Dec-99
		PK	SA	VAL	VAL	USD	133.00	MAWB	-	15-Sep-22	31-Dec-99
		PK	COK/CCU/BLR/TRV	VAL	VAL	USD	55.00	MAWB	-	15-Sep-22	31-Dec-99
		PK	EG	VAL	VAL	USD	100.00	MAWB	-	15-Sep-22	31-Dec-99
		PK	MCT	VAL	VAL	USD	41.00	MAWB	-	24-Jan-22	31-Dec-99
		PK	SIN	VAL	VAL	USD	58.00	MAWB	-	15-Sep-22	31-Dec-99
		PK	LCA	VAL	VAL	USD	60.00	MAWB	-	20-May-23	31-Dec-99
		PK	KWI	VAL	VAL	USD	13.00	MAWB	-	20-May-23	31-Dec-99
		PK	IST	VAL	VAL	USD	125.00	MAWB	-	10-May-22	31-Dec-99
		PK	AMM	VAL	VAL	USD	50.00	MAWB	-	10-May-22	31-Dec-99
		PK	ATH	VAL	VAL	USD	34.00	MAWB	-	10-May-22	31-Dec-99
		PK	DE	GCR/VAL/VUN	VAL,VUN,RXS,SWP,MUW	USD	337.00	MAWB	-	10-May-22	31-Dec-99
XB	VAL SCREENING	PK	World Wide	VAL	VAL	USD	1.90	Per PC	MIN USD 15	24-Jan-22	31-Dec-99
XD	SECURITY	PK	World Wide	ALL	ALL	USD	0.01	Per Kg (Chg Wt)	-	21-Nov-19	31-Dec-99

Annexure 2 –Local Specificities

A. Aircraft-On-Ground (AOG):

If remark 'AOG' is mentioned anywhere on the AWB, shipment will be subject to AOG rates and service conditions.

B. Perishables

- must be packed and delivered in accordance with the IATA Perishable Cargo Regulations (PCR)

C. Pharmaceuticals / Temperature Controlled

- must be packed and delivered in accordance with the IATA Temperature Control Regulations (TCR)
 - Envirotainer / DoKaSch / CSafe / Va-q-tec / SkyCell, leasing and other charges on request

D. Other Local Charges:

<i>Other Charge Due Carrier Per Kg</i>	<i>Code</i>	<i>USD/KG</i>
Security	XD	0.01
Scanning	SC	0.02
CAA charge	GT	0.01
<i>Other Charge Due Carrier Per AWB</i>	<i>Code</i>	<i>USD/AWB</i>
AWB/HAWB data manual transmission (applicable only for manual AWB/HAWB data processing)	CB per AWB	7.5
	CC per HAWB	7.5
AWB/HAWB data electronic transmission (applicable on all AWB/HAWB electronic/manual processing)	CG per AWB	2.50
	CD per HAWB	2.50
Dangerous Goods Fee	RA	80
Charges Collect fee	DB	20
CCA	MC	10/correction