

These Local Sales Conditions apply to all sales of air cargo transportation departing from **Greece** including services incidental thereto, by or on behalf of Emirates SkyCargo. These Local Sales Conditions set out the specific booking and operational conditions which apply to Emirates SkyCargo cargo transportation sales in **Greece**.

We reserve the right to modify these Local Sales Conditions at any time and without notice we therefore, advise you to check the latest document regularly for updates and in particular, prior to making any new bookings.

Carriage of Cargo by Emirates SkyCargo is governed by the following:

- (i) Conditions of Carriage for Cargo and Conditions of Contract as displayed on the back of the Air Waybill can also be found at; <https://www.skycargo.com/conditions-of-carriage/>
- (ii) Local Sales Conditions, as applicable by country

These Local Sales Conditions are governed by and in accordance with the above-mentioned conditions. Except as otherwise stated, in the event of any discrepancies and/or inconsistencies the order of precedence shall be as listed above (i) to (ii).

The Shipper and/or the representing Agent (referred to as “Customer” hereinafter) are deemed to accept the above-mentioned documents in full for all bookings for Carriage of Cargo by Emirates SkyCargo.

Rate Applicability

Emirates SkyCargo rates for cargo transportation are based on the booking information provided by Customer, excluding any applicable surcharges, taxes, levies, fees, and other charges (e.g., related to screening, customs, DGR handling, etc.). Rates may be modified in the event of any change in the booking details. All rates are based on the issuance date of the Air Waybill (AWB).

The Emirates SkyCargo rates applicable for each booking are based on the country of and point of sale in Euro excluding fuel surcharge. The calculation of the applicable fuel surcharge will be as per the fuel surcharge mechanism available at <https://www.skycargo.com/shipping-services/fuel-index/>

Emirates SkyCargo reserves the right to terminate rates on the published tariff sheet with two (2) weeks' notification. Emirates SkyCargo also reserves the right to amend, add or subtract surcharges (subject to applicable laws and regulations) on fuel, security, or external cost factors beyond its control and any such changes will be published with seven (7) days' notice.

Weight breakpoints are only applicable for Emirates SkyCargo's net-rates, as specified on the published tariff sheet.

1. Spot/Ad hoc Quotes

A spot or ad hoc quote is a one-time rate offered based on shipment details provided at time of the quote. All spot or ad hoc quotes are valid for seven (7) days only and should be accepted and booked within that period to avail the quote price.

The spot or ad hoc quote reference numbers should be provided at the time of booking to avail the spot or ad hoc quote rate. Capacity on spot or ad hoc based cargo is subject to availability and approval by Emirates SkyCargo.

2. Charges Collect

The Emirates SkyCargo team at your respective station(s) will specify the applicability of Charges Collect by destination.

3. Other Charges

Applicable surcharges, taxes, duties, fees, and other charges are applicable as mentioned in this document (see Annexure 1) or through your local Emirates SkyCargo office. We advise you to consult them regularly in case of changes, and particularly, prior to making a booking.

Ground Handling Agents ("GHA") may apply additional charges not included in the surcharges and other charges specified in this document. Please check with the local Emirates SkyCargo office for details.

4. Booking Conditions

Cargo shipment bookings for Emirates SkyCargo should be made in accordance with the terms of the Local Sales Conditions, either online via www.SkyCargo.com or via other contracted booking portals, or via a direct connection (system-to-system), by email, or by telephone using the contact details of the Emirates SkyCargo customer service office at your respective station(s).

Find your local Emirates SkyCargo office details on <https://www.skycargo.com/contact-us?tab=2>.

5. LTA, Low-Show and No-Show Policy

5.1. LTA

A Large Tonnage Agreement (LTA) is an agreed signed document required for shipments over:

- (i) Five (5) tonnes or more on a passenger flight
- (ii) Ten (10) tonnes or more on a full freighter

Cancellation, No-Show, and Low-Show charges will be applied as per Emirates SkyCargo's LTA policy.

<i>Notice of Cancellation by Customer</i>	<i>Agreed Compensation Payable by Customer</i>
Less than 96 hours but more than 72 hours written notice before the agreed Cut-Off time for the booking	50% of the total charges (including air freight rates and any other charges)
Less than 72 hours but more than 48 hours written notice before the agreed Cut-Off time for the booking	75% of the total charges (including air freight rates and any other charges)
Less than 48 hours written notice before the agreed Cut-Off time for the booking	100% of the total charges (including air freight rates and any other charges)

5.2. Low-Show Policy

A Low-Show is where the chargeable weight on the booking is reduced by more than **one (1) tonne** without giving a notice of at least **forty-eight (48)** hours (or 2 working days) before departure. The tonnage reduction is the difference between the tendered chargeable weight and the chargeable weight of the last booking confirmation. In this instance, Emirates SkyCargo will charge **50%** of the tonnage reduction at the booked rate on freight amount as per booked product.

5.3. No-Show Policy

A No-Show is a booking that is not cancelled or rebooked at least **forty-eight (48)** hours (or 2 working days) before departure, or which is delivered after the cut-off time. Any cancellation of a confirmed booking will result in a **100%** cancellation penalty. In case of a No-Show, the AWB will be frozen and cannot be reused. The applicable No-Show fee will be charged to the AWB used for the booking on freight amount as per booked product.

6. Cut-Off Time

The customer is responsible for tendering the shipment to the carrier as “Ready for Carriage” according to the terms stipulated in Article 3 of the Emirates SkyCargo - General Conditions of Carriage for Cargo.

Shipments departing **Greece** must be tendered before the cut-off time indicated below. Cut-off times may vary based on size, product, and station in the country of origin.

<i>Product</i>	<i>Loose</i>	<i>Built-Up Unit (BUP)</i>
Courier & Mail	STD – 2.5 hours	N/A
Priority Cargo up to 100kgs*	STD – 3 hours	N/A
General Cargo**	STD – 4 hours	N/A
Special Products***	STD – 4 hours	N/A
Shipments Containing Dry Ice	STD – 5 hours	N/A
Emirates AOG above 100kgs	STD – 6 hours	N/A
Dangerous Goods	STD – 24 hours	N/A
Exceptions: DG Class 1 & 7 / MUW	TBA upon booking	N/A

* Priority Cargo includes the following product code: AXA

**General Cargo includes the following product code: GCR

*** Special Products Cargo includes the following product codes: AXS, AXD, PXS, PXD, PNF, PET, AVI, VAL, VUN, HUM, and AOG up to 100kgs

Physical acceptance and Documentation formalities must be completed prior to the above-mentioned cut-off timings.

7. Export Trucking

Drop-off location Cargo acceptance conditions

- The acceptance of transport by the carrier or its service provider from a shipper/shipper's agent at drop off location (offline) does not imply that the cargo is ready to uplift.
- Cargo will be uplifted on a booked flight after completing all acceptance, security and safety requirement checks at Carrier's gateway station after unloading of the cargo from the truck.
- Should the acceptance check fail at Carrier's gateway station, the shipper or shipper's agent is responsible to ensure cargo is make ready for acceptance or return it back at their own cost with no liability to Carrier.

8. Claims and/or Complaints

All claims and/or complaints (including requests to investigate temperature deviations) should preferably be sent through the Emirates SkyCargo customer support portal - <https://www.skycargo.com/feedback-and-complaints/>

9. Invoicing and Payments

Any dispute in the invoice amount should be notified to the carrier immediately or up until 90 days of the invoice date. If the dispute is not raised within this period, the invoice shall be deemed to have been accepted. A CCA can be raised up to a maximum of 12 months from AWB issue date and subjected to a CCA Fee.

A Charges Correction Advice ("CCA") fee of **EUR 100** will apply on all CCA's when issued post 90 days (based on invoice date).

Invoice queries should be addressed to skycargoath@emirates.com

Annexure 1 - Other Charges Applicable

CODE	DESCRIPTION	ORIGIN	DESTINATION	PRODUCT CODE	SPECIAL HANDLING CODE (SHC)	CURRENCY	CHARGE	CHARGE BY	ADDITIONAL INFORMATION	EFFECTIVE FROM	VALID TILL
CB	MAWB Manual Data Entry	GR	Worldwide	-	-	EUR	10.00	Per MAWB	-	01-Jul-22	31-Dec-99
CC	HAWB Manual Data Entry	GR	Worldwide	-	-	EUR	10.00	Per HAWB	-	01-Jul-22	31-Dec-99
CD	HAWB Electronic Transmission	GR	Worldwide	-	-	EUR	2.50	Per HAWB	-	13-Jan-22	31-Dec-99
CD	HAWB Electronic Transmission	Worldwide	Worldwide	-	-	EUR	2.50	Per HAWB	-	27-Oct-22	31-Dec-99
CG	MAWB Electronic Transmission	GR	Worldwide	-	-	EUR	2.50	Per MAWB	-	13-Jan-22	31-Dec-99
CG	MAWB Electronic Transmission	Worldwide	Worldwide	-	-	EUR	2.50	Per MAWB	-	27-Oct-22	31-Dec-99
DK	India HUM Release Order	GR	IN	GCR (Emirates AirFreight)	HUM	EUR	30.00	Per MAWB	-	22-May-22	31-Dec-99
HR	Handling of Human Remains	GR	Worldwide	GCR (Emirates AirFreight)	HUM	EUR	40.00	Per MAWB	-	29-Nov-22	31-Dec-99
IN	Erbil Insurance	GR	EBL	-	-	EUR	0.15	Per Kg (Chg Wt.)	-	29-Nov-22	31-Dec-99
LA	Live Animals Related Services	GR	Worldwide	PET/AVI/DOC/EQN	-	EUR	40.00	Per MAWB	-	01-Oct-22	31-Dec-99
MC	Trivandrum Handling Charges	GR	TRV	-	-	EUR	0.05	Per Kg (Chg Wt.)	-	28-Nov-22	31-Dec-99
MI	Dhaka Royalty	GR	DAC	-	-	EUR	0.01	Per Kg (Chg Wt.)	-	29-Nov-22	31-Dec-99
MA	PETS Arriving NZ Under Pets passport	GR	NZ	PET	-	EUR	164.00	Per MAWB	-	10-May-22	31-Dec-99
PA	Perishable Handling	GR	Worldwide	AXD/AXS/AXC/PXD/PNF/PXS/PXF/AXT	-	EUR	15.00	Per MAWB	-	01-Jul-23	31-Dec-99
PA	Perishable Handling	GR	Worldwide	AXM	CRT/COL/ERT	EUR	15.00	Per MAWB	-	01-Jul-23	31-Dec-99
RA	Dangerous Goods Physical/Documentary Inspection	GR	Worldwide	-	RGX/RCX/RXB/RXC/RXD/RXE/RXG/RXS/RFG/RPG/RNG/RFL/RFS/RSC/RFW/ROX/ROP/RPB/RIS/RRW/RRY/RCM/RMD/ICE/RSE/RBM/RLI/RLM	EUR	55.00	Unique UN/ID. No.	-	01-Apr-23	31-Dec-99
RA	Dangerous Goods Physical/Documentary Inspection	GR	Worldwide	VUN	-	EUR	55.00	Per MAWB	-	29-Nov-22	31-Dec-99
RC	UAE Transit Permit Cost	GR	Worldwide	-	RGX/RCX/RXS/RXG/RXE/RXD/RXC/RXB/SWP/MUW	EUR	45.00	Per MAWB	-	15-Sep-22	31-Dec-99
RF	Oman Government Approval & Escort Fee	GR	OM	-	SWP/RXS/MUW	EUR	176.00	Per MAWB	-	20-Nov-22	31-Dec-99
RF	Oman Government Approval	GR	OM	-	RRY/RRE	EUR	134.00	Per MAWB	-	20-Nov-22	31-Dec-99
RF	Jordan - Import Escort Fee	GR	JO	-	SWP/RXS/MUW	EUR	58.00	Per MAWB	-	20-Nov-22	31-Dec-99
RF	Saudi Arabia - OK To Forward	GR	SA	-	DIP/RBM/RCM/RXC/RFG/RFL/RFS/RFW/RGX/RIS/RLI/RLM/RMD/RNG/ROP/ROX/RPB/RPG/RRW/RRY/RSC/RXB/RXC/RXD/RXE/RXG/RXS	EUR	45.00	Per MAWB	-	01-Dec-22	31-Dec-99
RF	Saudi Arabia - OK To Forward	GR	SA	VAL	-	EUR	45.00	Per MAWB	-	01-Dec-22	31-Dec-99
TR	Transit Handling	GR	DXB	PET/AVI	-	EUR	0.00	Per MAWB	-	10-May-22	31-Dec-99
TR	Transit Handling	GR	Worldwide	AVI	-	EUR	168.00	Per MAWB	Excluded Commodity Codes: 1024, 1026, 1054, 1059, 1091, 1093, E0004, E0005, E0006, E0012	22-May-22	31-Dec-99
TR	Transit Handling	GR	Worldwide	PET	-	EUR	Min 84.00	Per Shipment	-	03-Jun-22	31-Dec-99
TR	Transit Handling	GR	Worldwide	PET	-	EUR	23.00	Per Piece	-	03-Jun-22	31-Dec-99
VA	Valuable Handling Charges for Origin	GR	Worldwide	VAL	-	EUR	30.00	Per MAWB	-	29-Nov-22	31-Dec-99
VB	Destination Valuable Handling Charges	GR	MCT	VAL	-	EUR	40.00	Per MAWB	-	31-Oct-21	31-Dec-99
VB	Destination Valuable Handling Charges	GR	SA	VAL	-	EUR	130.00	Per MAWB	-	15-Sep-22	31-Dec-99
VB	Destination Valuable Handling Charges	GR	COK	VAL	-	EUR	54.00	Per MAWB	-	15-Sep-22	31-Dec-99
VB	Destination Valuable Handling Charges	GR	CCU	VAL	-	EUR	54.00	Per MAWB	-	15-Sep-22	31-Dec-99
VB	Destination Valuable Handling Charges	GR	BLR	VAL	-	EUR	54.00	Per MAWB	-	15-Sep-22	31-Dec-99
VB	Destination Valuable Handling Charges	GR	TRV	VAL	-	EUR	54.00	Per MAWB	-	15-Sep-22	31-Dec-99
VB	Destination Valuable Handling Charges	GR	EG	VAL	-	EUR	98.00	Per MAWB	-	15-Sep-22	31-Dec-99
VB	Destination Valuable Handling Charges	GR	SG	VAL	-	EUR	57.00	Per MAWB	-	15-Sep-22	31-Dec-99
VB	Destination Valuable Handling Charges	GR	LON	VAL	-	EUR	256.00	Per MAWB	-	15-Sep-22	31-Dec-99
VB	Destination Valuable Handling Charges	GR	PRG	VAL	-	EUR	20.00	Per MAWB	-	15-Sep-22	31-Dec-99
VB	Destination Valuable Handling Charges	GR	IST	VAL	-	EUR	112.00	Per MAWB	-	10-May-22	31-Dec-99
VB	Destination Valuable Handling Charges	GR	AMM	VAL	-	EUR	45.00	Per MAWB	-	10-May-22	31-Dec-99
VB	Destination Valuable Handling Charges	GR	DE	VAL/VUN	-	EUR	300.00	Per MAWB	-	10-May-22	31-Dec-99
VB	Destination Valuable Handling Charges	GR	DE	-	RXS/SWP/MUW	EUR	300.00	Per MAWB	-	10-May-22	31-Dec-99
VB	Destination Valuable Handling Charges	GR	FCO	VAL	-	EUR	170.00	Per MAWB	-	31-Oct-21	31-Dec-99
VB	Destination Valuable Handling Charges	GR	MPX	VAL	-	EUR	100.00	Per MAWB	-	31-Oct-21	31-Dec-99
VB	Destination Valuable Handling Charges	GR	BRU	VAL	-	EUR	464.00	Per MAWB	-	10-May-22	31-Dec-99
VB	Destination Valuable Handling Charges	GR	LCA	VAL	-	EUR	55.00	Per MAWB	-	01-Jul-23	31-Dec-99
VB	Destination Valuable Handling Charges	GR	KWI	VAL	-	EUR	12.00	Per MAWB	-	01-Jul-23	31-Dec-99

Annexure 2 –Local Specificities

A. Interline Rate Agreement with Aegean Airlines (A3)

- Additional charges for shipments with origin SKG on A3 will apply as per below, unless otherwise stated:
 - Min charge: Euro 25.00
 - All other breakpoints: 0.45 Euro/kg

B. Security Screening Charged by Goldair Handling

- Euro 0.04/kg on gross weight will be charged directly from Goldair Handling.

C. Pivot Weights

- Pivot weights might be requested upon Ad hoc rate request or booking of voluminous cargo:
 - AKE/LD3: 755 kg
 - PLA/ALF: 1155 kg
 - PMC: 1650 kg
 - AMF/LD36: 1895 kg

D. Capacity Agreement

Space Agreement is based on details of shipments supplied by the shipper or their agent. In case of noticeable discrepancy in any of the shipment details at the time of acceptance, booking may become invalid and Emirates SkyCargo reserves the right to rebook on the next available flight. In such case any Ad hoc rate will be re-evaluated by our Pricing team.

E. Cancellation Policy - Additional Information

- For shipments above 500kgs or 5cbm booked on high demand flights / destinations, cancellation charges will apply if not cancelled three (3) working days before departure date. Calculation of charges will be made according to the number of the required loading units as follows:
 - Euro 250/AKE
 - Euro 350/PLA
 - Euro 500/PMC

F. Special Products Handling

- *Emirates AirFreight Priority Product (AXA)*
 - Priority services are only available on EK operated flights and EK managed road feeder services.
 - Capacity guarantee after confirmation, refund of rate difference between Standard and Priority Rate in case of not having delivered as promised.
 - Product code "AXA" must be shown under the accounting information of the MAWB.
- *Perishables, SkyFresh (PXS, PXD, PXC), Non-Food items (PNF)*
 - PER (food items), PEP (fruits & vegetables), PES (fresh fish), PEP (flower, plants), PEM (meat), HEG (hatching eggs).
Refer to the Emirates Fresh rate sheet.
 - Non-Food items like cosmetics, dangerous goods etc. need to be kept at a certain temperature range.
Refer to the Emirates PNF rate sheet.

- *Temperature controlled pharmaceuticals (AXS, AXD, AXC)*
 - Envirotainer / SkyCell, leasing and other charges on request.
Refer to Emirates Pharma rate sheet.

- *Dangerous Goods, Magnetized material, EK restrictions*
 - Dangerous Goods to Newark (EWR) on EK209 flights ATH/EWR will not be accepted.
 - Refer to Emirates Dangerous Goods (except Class 1 & 7) rate sheet.
 - For Magnetized material (MAG) the number of pieces containing MAG and weight per piece should be mentioned in Nature & Quantity of goods column. Dangerous goods rate sheet will be applicable.
 - EK will not accept Lithium Metal batteries under UN3090 P.I 968, Lithium-Ion batteries under UN 3480 P.I 965, UN 2809 (Mercury), Class 4 (Division 4.1-4.2-4.3) and Class 5 (Division 5.1-5.2) on any flight (applies to all EK flights regardless of OD).
 - EK will not accept used / refurbished Lithium Battery Powered equipment and Battery Powered Vehicles.